



### **WOLVES VITALS**

- Reigning Calder Cup Champions, competing in the 31-team American Hockey League (direct feed into the NHL) and boast five league championships overall
- Host all regular-season and playoff games at the Allstate Arena in Rosemont
- Top 5 in AHL attendance
- Play 36 home and 36 away games during the regular season from October to April
  with playoffs from April to June
- Nearly all seasons have been above .500 in the win/loss column
- Welcome more than 300,000 fans annually
- Broadcast regular-season home games on network and cable television
- Raised more than \$5 million via Chicago Wolves Charities to support local charities





## **SOME OF OUR PARTNERS**





































## **DEMOGRAPHICS**ADULT FAN MARKET



25-44 YEARS 40.3%

45-54 YEARS **24.5%** 

55+ YEARS **20.7%** 





# AVERAGE | S111,035









## **DEMOGRAPHICS**TOP CITIES

#### **INDIVIDUAL TICKET PURCHASES**

(Source: Ticketmaster)

ARLINGTON HEIGHTS

\_\_\_\_

MCHENRY

• AURORA

MOUNT PROSPECT

BARRINGTON

NAPERVILLE

BUFFALO GROVE

• OAK LAWN

• CRYSTAL LAKE

• ORLAND PARK

• DES PLAINES

• OSWEGO

• DOWNERS GROVE

PALATINE

• ELGIN

PARK RIDGE

• FIMHIIRST

• PLAINFIELD

• GURNEE

• SCHAUMBURG

JOLIET

• ST.CHARLES

LAKE VILLA

• TINLEYPARK

• LAKEZURICH

WHEATON





## **OPPORTUNITIES**

Partnership opportunities with the Chicago Wolves are fully customizable to meet marketing objectives

## **BROADCAST**







#### PARTNERSHIP OPPORTUNITIES

- My50 WPWR is the broadcast home of the Chicago Wolves with select games also aired nationally via the NHL Network.
- Have your presence on Wolves broadcasts via commercial spots, sponsoring a feature on the broadcast (i.e. "Starting Lineups brought to you by") or customizable script & imaging.
- "Presenting" status of the Wolves broadcast via billboard is also available.





## **BRANDING**



#### IN-ICE LOGO

- > Become a part of the action by placing your brand's image within the playing surface. In-Ice logo's showcase your brand next to top Chicagoland companies and influencers.
- In-arena and television focus will be drawn to your logo as the athletes compete on the ice. On average, in-ice logo's receive 29:46\* of in-focus broadcast exposure each home broadcast.

\*Source = Joyce Julius Media Study



## **BRANDING**



#### DASHERBOARD

- Maximize the exposure from television broadcasts and in-arena attendance by framing the on-ice action with signage adjacent to the playing surface.
- > On average, television visible dasherboards receive 20:38\* of in-focus broadcast exposure per home broadcast.

\*Source = Joyce Julius Media Study

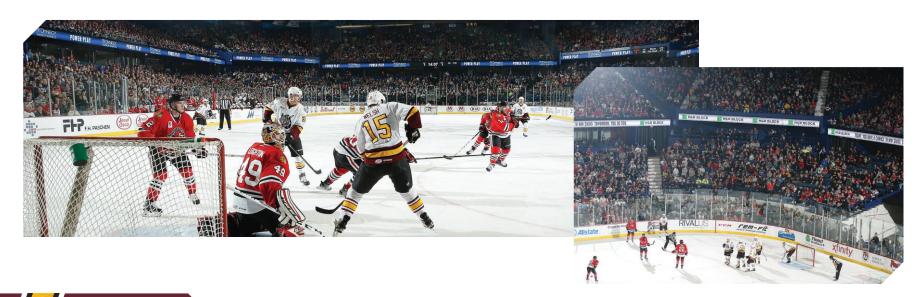


## **DYNAMIC BRANDING**



#### **360 LED RIBBON**

This dynamic option gives the opportunity to mix branding with strategic promotional messaging. See the arena light up in your company colors/logo via the Wolves 360 LED Ribbon. Your branding will be featured in exclusive rotation. Each 7 second display may feature animation to draw further attention to your message/brand.



## **DIGITAL MEDIA**

#### CHICAGOWOLVES.COM

Communicate to the Wolves (61,000) unique monthly visitors by having a banner ad on ChicagoWolves.com.
Advertisement appears above the fold. Banners are served on rotation to all guests visiting
ChicagoWolves.com.

#### E-NEWSLETTER

> Be a part of Wolves news that fans opt-in to read with the latest information on the team in this interactive e-newsletter. Advertisements may hyperlink back to website or social media pages.

#### **SOCIAL MEDIA**

Leverage Wolves social media followers on Facebook, Twitter, & Instagram via targeted and engaging messaging tied to the team.







**WE ARE THE WOLVES** 

## **PRINT OPTIONS**

#### **ENTRANCE CARDS**

- > These accordion style cards feature a limited number of partners and are distributed to fans at every home game as they enter the arena.
- > Option to create an integrated offer that may directly tie your brand to elements within the game (i.e. "When the Wolves Score you receive" or "Special Wolves Fan Offer").
- > Features tear away panels for easy redemption. Full color front / black & white back. The approximate distribution is 200,000.

#### POCKET SCHEDULE PANELS

- Include your logo or message on the outer panel of the Wolves pocket schedule.
- > Pocket schedules are distributed throughout the community at various destinations and at the Allstate Arena ticket windows.
- > Sponsor also has the option to distribute schedules at their business location or to their customers.
- Pocket schedules are printed in minimum quantity of 50,000+.



## **GAMEDAY ACTIVATION**

#### **VIA THE CONCOURSE**

- > The Chicago Wolves can provide an opportunity to interact with fans on the concourse at Allstate Arena.
- Generate qualified leads while demonstrating or sampling your product/service to fans during the game.
   Wolves to provide table, chairs, and black skirt tablecloth. Partner may activate with staff.

#### **GIVEAWAY ITEM**

Align your brand with the Wolves by providing a co-branded collectible to a select number of fans for a Wolves home game. Advertising support may include broadcast, print and digital outdoor.





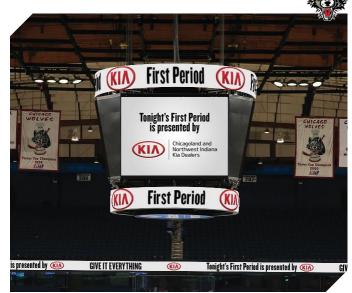


## **MULTI-PLATFORM SPONSORSHIP**



#### PERIOD SPONSORSHIP

- Be the presenting sponsor of a period of play throughout the Chicago Wolves season.
- The presenting sponsor will receive a PA announcement (with concurrent branding on the LED jumbotron and 360 LED Ribbon) stating that "The 2nd period of tonight's game is presented courtesy of \_\_\_\_\_\_."
- > Sponsor's logo will be included in rotating LED signage throughout the duration of the period.
- On broadcast, the presenting sponsor will receive a branded billboard with corresponding "live read" to mirror the in-arena experience. Sponsor will also receive \_ :30 commercial spots during the sponsored period in every broadcast. Your logo will be included on the scoring bar for a minimum of 2 minutes of the period.
- Social Media recognition via the Wolves Twitter Feed.





## **IN-ARENA OPPORTUNITY**



#### CUSTOMIZED JUMBOTRON PROMOTION

- The Wolves will create a fully customized promotion on the arena jumbotron (example: race or a shuffle) featuring your brand with a theme to connect to the audience. Past examples include a luck seat "slot machine" created for a casino partner and a race between delivery trucks for a CPG partner.
- > Promotion will take place during a :100 second break in the game. Branding on the arena LED Ribbon and jumbotron halo's is also included.
- > This promotion will fully integrate your brand into the game experience in a memorable way. Production will be done collaboratively to fully adhere to brand guidelines.



### **EVENT ENTITLEMENT**



#### **WOLVES SPECIAL EVENT SPONSORSHIPS**

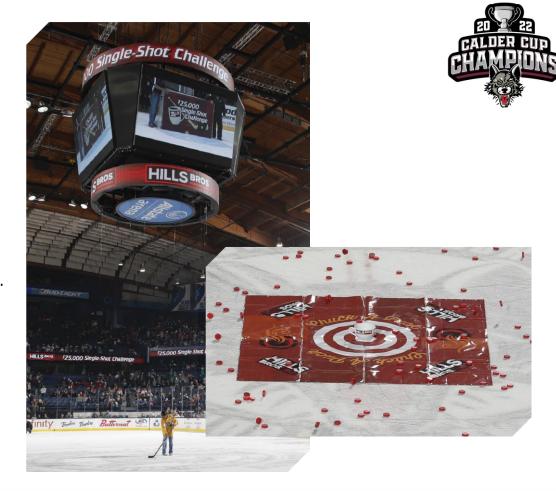
- Become the presenting partner of a Chicago Wolves event/game/series during the hockey season.
- > Each opportunity may contain unique and customizable assets not limited to in-arena, broadcast, digital, social media, and community involvement.
- > Examples include:
  - MILITARYY APPRECIATION WEEKEND
  - OPENING NIGHT
  - POSTGAME AUTOGRAPH SESSIONS
  - RIVALRY CUP SERIES
  - CRAFT BEER NIGHTS



## **IN-ARENA PROMOTION**

#### INTERMISSION PROMOTION

- Leverage the captive audience of a Chicago Wolves game to provide a brand integrated form of entertainment to associate your brand with the fan experience and leave a lasting impression on the fans in attendance.
- Promotion combines on-ice action with LED/jumbotron exposure.
   Promotion can be fully customizable.
- Past examples include Chuck-A-Puck and Shot on Goal Promotion.





## **IP RIGHTS**



#### **SWEEPSTAKES AND OTHER APPLICATIONS**

- > Create a sweepstakes during the Wolves season to gain brand exposure and drive retail traffic.
- > Sweepstakes are promoted by the Wolves during television broadcasts, in-arena at home games and through the Wolves social media outlets. Partner may obtain I.P. Rights to promote the sweepstakes externally at their own discretion.
- Wolves may provide "money can't buy" VIP experiences to enhance the sweepstakes opportunity.





## **COMMUNITY PROGRAM**



#### **SCORE FOR CHARITY**

- This program will provide your brand the opportunity to align with a Chicago Wolves player while engaging in a cause related marketing effort. Each time a player performs, a donation will be made on the partner's behalf to a charitable cause.
- > Partnership Elements include:
  - TV, PA and scoreboard mention during every pregame summary as well as when points are scored
  - $\circ$  Website inclusion and season-long donation updates Dasherboard for a minimum of four home games
  - 20 ticket vouchers
  - Wolves jersey signed by the Score for Charity player
  - Two spots in a private Score For Charity luncheon with participating players & sponsors
  - Logo inclusion in a Score for Charity ad in Breakaway, the Chicago Wolves official gameday program



